

REQUEST FOR PROPOSALS



PROPOSAL TITLE: ELEVATOR MAINTENANCE AND REPAIR SERVICE

PROPOSAL NUMBER: RFP #26-0519

PROPOSAL DUE DATE: MAY 19, 2026

PROPOSAL DUE TIME: 3:00:00 P.M. (LOCAL PREVAILING TIME)

Note: A non-mandatory pre-proposal meeting will be held at 10:00 a.m. on Tuesday, May 5, 2026 at the front main entrance to the Clarke County Joint Government Center (located at 101 Chalmers Court, Berryville, VA 22611). Our Maintenance Department Staff will lead a tour of the nine service locations included in this Request for Proposals. Interested vendors will be provided an opportunity to evaluate each of the nine elevators/chair lift included in this RFP.

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I. Request for Proposals (as publicly advertised)

PUBLIC NOTICE

REQUEST FOR PROPOSALS
RFP #26-0519
ELEVATOR MAINTENANCE AND REPAIR SERVICES

The Clarke County Purchasing Department, on behalf of the Clarke County Government, Clarke County Public Schools and Clarke County Social Services, is seeking competitively sealed proposals from qualified vendors for Elevator Maintenance and Repair Services.

Sealed proposals should be clearly marked, "RFP: #26-0519 ELEVATOR MAINTENANCE AND REPAIR SERVICES" and must be received by the County in at least one of the two ways below:

- By delivering the sealed proposal in the Clarke County Purchasing Office before 3:00:00 p.m. (local prevailing time), Tuesday, May 19, 2026.
- By posting electronically on eVA before the deadline of 3:00:00 on Tuesday, May 19, 2026.

A non-mandatory pre-proposal meeting will be held at 10:00 a.m. on Tuesday, May 5, 2026 at the front main entrance to the Clarke County Joint Government Center (located at 101 Chalmers Court, Berryville, VA 22611). Our Maintenance Department Staff will lead a tour of the nine service locations included in this Request for Proposals. Interested vendors will be provided an opportunity to evaluate each of the nine elevators/chair lift included in this RFP.

Proposal documents are available at the Clarke County Purchasing Office, 129 Ramsburg Lane, Berryville, VA 22611, phone 540-955-5148. Proposal documents can also be found on-line at www.clarkecounty.gov under business, procurement notifications.

Each offeror must be an Equal Opportunity Employer as defined by Federal and State Law.

Clarke County reserves the right to reject any and all proposals, to waive informalities, and to negotiate with the successful offeror(s).

Mike Legge
Purchasing Manager
Clarke County Joint Finance Department

II. INTRODUCTION AND BACKGROUND

- A. The Clarke County Purchasing Department, on behalf of the Clarke County Government, Clarke County Public Schools and Clarke County Social Services, is seeking competitively sealed proposals from qualified contractors for elevator maintenance and repair services for eight elevators and one chair lift.
- B. The County has identified eight elevators and one chair lift that need to be covered under a maintenance and repair contract.

The eight elevators are:

- | | |
|-----------------------------------|---|
| 1. Joint Government Center | 101 Chalmers Court, Berryville, VA |
| 2. Circuit Courthouse | 102 North Church Street, Berryville, VA |
| 3. Sheriff’s Office and E-911 | 100 North Church Street, Berryville, VA |
| 4. General District Court | 104 North Church Street, Berryville, VA |
| 5. Social Services | 311 East Main Street, Berryville, VA |
| 6. Johnson Williams Middle School | 200 Swan Avenue, Berryville, VA |
| 7. Clarke County High School | 627 Mosby Blvd, Berryville, VA |
| 8. Clarke County School Admin. | 317 West Main Street, Berryville, VA |

The chair lift is located at Boyce Elementary School, 119 West Main Street, Boyce, VA.

- C. The objective of this Request for Proposals is to establish a firm fixed price contract with one qualified Contractor to provide Elevator Maintenance and Repair Services for eight elevators and one chair lift, in accordance with the terms, conditions, and specifications indicated herein.
- D. It shall be understood that, due to possible budget restraints, the County reserves the right to exclude all/some locations described in this RFP. The County also reserves the right to add locations not listed in this RFP, if both parties can come to a mutual agreement on the additional services.
- E. Vendors shall include the costs of all fuel, travel, equipment, material, insurance, labor, and administrative resources, etc., needed to successfully fulfill the requirements of this RFP in their respective proposal submissions.
- F. The award(s) shall be based on the bidder(s)' ability to meet all RFP requirements and the right is reserved to make the award to other than the lowest bidder, or to more than one Vendor, when deemed to be in the best interest of Clarke County.
- G. The provisions set forth herein are for contractual goods/services rendered to Clarke County, Virginia, hereinafter to be inclusive of but not limited to Clarke County Joint Administrative Services, General Government, Sanitary Authority, and School Board, and referred to as Clarke County. All offerors are bound by these provisions. Further,

these conditions and requirements become part of any contract awarded between Clarke County and the successful vendor(s).

- H. Any contract resulting from this solicitation shall be governed in any respects by the laws of Virginia, and any litigation with respect thereto shall be brought in the courts of the Commonwealth of Virginia. The Contract shall comply with all applicable federal, state and local laws and regulations.
- I. The County intends to utilize a single firm for the elevator maintenance and repair services that will arise over the term of a contract. However, the County reserves the right to separately procure services for projects when this is deemed to be in the best interest of the County.
- J. The County is advertising a RFP instead of an IFB because the pricing is not the only evaluation criteria being used. Vendors are responsible for all costs associated in preparing a proposal submittal. The County will not pay for any costs associated with preparing a proposal.
- K. The Contractor shall be presumed to have made a reasonable inspection of the premises before the time of proposal submission and shall be held responsible for all information available through such inspections; and submission of a proposal will be a confirmation that the Contractor did make a site inspection and is aware of all conditions affecting performance and price(s) submitted.**

III. PROPOSAL INQUIRIES AND CORRESPONDENCE

- A. All questions should be done in writing via email (purchasing@clarkecounty.gov) to Mr. Mike Legge, Purchasing Manager. Please have all questions emailed by noon on May 11, 2026 so that all questions can be answered in a timely manner and addendum(s) can be issued if needed. Please put "RFP 26-0519" in the subject line.
- B. Questions will either be answered directly by an email or through an addendum.
- C. Note that Tom Mayhew or a designated employee will oversee the HVAC maintenance and repair services contract and will be the selected vendor's main point of contact during the duration of the contract.
- D. Should you need to contact someone regarding this document, the following names are listed for your convenience. Please be sure to contact the person best suited to answer your questions or concerns.

NAME	TITLE	VOICE (FAX)
Steve Nucci	Director of Joint Administrative Services	540-955-6172
Mike Legge	Purchasing Manager	540-955-5148
Tom Mayhew	Maintenance Director, Clarke County Government and Public Schools	540-955-5123
Ruby Miller	Maintenance Department Office Manager	540-955-5118
Sarah Shiley	Sanitary Authority Senior Billing Manager Clerk	540-955-5185

E. Tentative Time Frame

RFP ADVERTISED	Tuesday, April 21, 2026
NON-MANDATORY PRE-PROPOSAL MEETING	<u>A non-mandatory pre-proposal meeting will be held at 10:00 a.m. on Tuesday, May 5, 2026 at the front main entrance to the Clarke County Joint Government Center (located at 101 Chalmers Court, Berryville, VA 22611). Our Maintenance Department Staff will lead a tour of the nine service locations included in this Request for Proposals. Interested vendors will be provided an opportunity to evaluate each of the nine elevators/chair lift included in this RFP.</u>
PROPOSALS DUE	Before 3:00:00 p.m. on Tuesday, May 19, 2026.
AWARD OF CONTRACT	Estimated 2 -4 weeks after proposals are received.
START OF WORK	The initial contract will be issued for the time period of July 1, 2026 through June 30, 2027.
COMPLETION DATE	The initial one-year term will end on June 30, 2027. After completion of the initial one-year term, Clarke County reserves the right to issue four additional one-year contract extensions, if both parties agree on the terms and conditions.

Please note that the above dates are simply estimated time frames; Clarke County reserves the right to change dates as deemed necessary in the best interest of its constituents.

F. Addenda

1. Addenda may occur prior to proposal opening. It is the vendor's responsibility to check the website (www.clarkecounty.gov) listing frequently to ensure that all solicitation information is complete and accurate. Upon award, this document in its entirety including any forms and addenda shall be referred to as the contract.
2. The County will attempt to notify all vendors that are known to have a complete set of Proposal Documents; however, it is ultimately the responsibility of each company to check the County website (www.clarkecounty.gov, business, and current solicitations) for addendums.
3. Copies of Addenda will be made available for inspection wherever Proposal Documents are on file for that purpose.
4. No Addenda will be issued later than two (2) days prior to the date of receipt for Proposals except:
 - a. any Addendum withdrawing the Request for Proposals
 - b. any Addendum that includes postponement of the date of receipt for Proposals.
5. Each Vendor should ascertain before submitting a Proposal how many Addenda, if any, were issued.
6. Each Vendor should certify on the Response Form the number of additional addenda received.

G. Inclement weather: In the event that the Clarke County Purchasing Office is closed during the scheduled times for a pre-bid (pre-proposal) conference or bid/proposal opening; the pre-bid (pre-proposal) conference or bid/proposal opening will occur on the next business day that Clarke County Public School Administrative Offices are open at the appropriate times as stated in the IFB/RFP. Please check the County website, www.clarkecounty.gov, under business, and current solicitations for updates regarding any changes in meeting times and/or due dates.

H. Notice of Award

All Notices of Award and Notices of Intent to Award will be posted on the County website, www.clarkecounty.gov, under business, and current solicitations.

I. Use of Subcontractors

1. Vendor should supply a list of all Subcontractors and Subcontractors(s)' references, to Clarke County with Proposal Price Response Form.
2. Clarke County reserves the right to reject the Vendor's selection of Subcontractors.

IV. SUBMITTALS

Interested vendors should submit the following in their sealed proposals. Note that vendors should submit these documents with their proposal even if the County already has one or more of the documents on file from previous jobs, responses, etc.

A. Attachment A: Proposal Response Form

B. Attachment B: Reference Form

Each vendor should complete and submit the Reference Form with the names of four (4) most recent references, preferably in Virginia, which can be verified as to the quality of service and/or work, provided by the Vendor.

C. Attachment C: SCC Form

Per § 2.2-4311.2 of the Virginia Public Procurement Act, any contractor/vendor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership must be authorized to transact business in the Commonwealth of Virginia as a domestic or foreign business entity if so required by Title 13.1 or Title 50 or as otherwise required by law.

Vendors submitting a bid/proposal shall include the identification number that was issued to them by the State Corporation Commission. Any vendor that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law shall include in its quote a statement describing why the vendor is not required to be so authorized.

D. Attachment D: Company Certification Form

E. A signed copy of any addendum issued before bid opening date and time.

F. A Virginia Contractor's License is required. Please attach a copy of your Virginia Contractor's License with your proposal.

G. Copies of any required license, (state, local, etc.) for this type of service requested in the scope of work.

H. Insurance Requirements: Please provide a sample copy of your Certificate of Insurance. Note that the selected vendor will need to provide a Certificate of Insurance that has "Clarke County, 101 Chalmers Court, Berryville, VA 22611" listed as Certificate Holder and as Additionally Insured before starting any work.

1.) A Certificate of Insurance will be required from the selected vendor; please refer to General Terms and Conditions for complete instructions. Please include a sample of

your Certificate of Insurance with your proposal. All vendors shall include the cost of insurance in their proposal pricing.

- 2.) Worker's Compensation Coverage is required for employers of three or more employees, to include the employer. Contractors who fail to notify the County of Clarke of increases in the number of employees and subcontractors that change their workers' compensation requirements under the Code of Virginia during the course of the contract shall be in noncompliance with the contract.

Vendors (employers of three or more employees) shall include the cost of worker's compensation insurance in their bid pricing. The selected vendor (if employer of three or more employees) must provide evidence of Worker's Compensation Insurance coverage before starting any work. All vendors are solely responsible for insuring their workers and themselves when doing work for Clarke County.

A vendor (employers of three or more employees) without Worker's Compensation insurance can submit a bid; however, the selected vendor must purchase and show evidence of the Worker's Compensation to the County before receiving the contract or starting any work.

Employers with less than three employees are not required to have Worker's Compensation Coverage. Employers with less than three employees that do not have Worker's Compensation Coverage agree that by submitting a bid that they are independent contractors and that the vendor and its employees are not employed by the County of Clarke and are not covered by the County's worker's compensation coverage program.

- a) Be sure to instruct your insurance carrier as to how the Certificate of Insurance is to be worded.
- b) Contractor shall be responsible for requiring any subcontractors to have the same amounts/types of insurance as the Contractor.
- c) If you have any questions regarding these limits, please contact the Clarke County Purchasing Office for clarification and discussion.
- d) Note that the selected vendor shall furnish the County with all certificates of insurance, endorsements, declaration pages, and policies affecting coverage. The selected vendor must provide an endorsement letter that verifies that Clarke County, its officers, officials, employees, volunteers and agents (as their interest may appear)" are additionally insured.
- e) Any vendor that is awarded a contract is responsible for ensuring that their employees and any and all subcontractors have insurance coverage and Worker's Compensation coverage. The County shall not be responsible for any injury

(including death) of any vendor or subcontractor that is visiting, inspecting, climbing, or working on the site (s).

- f) The selected vendor agrees to accept responsibility for property damage, injury, or death caused by the acts or omissions of its employees or representatives to the fullest extent permitted by law.
- I. Bid Bond will not be required.
- J. Payment and Performance Bonds will not be required.
- K. Use of Subcontractors
 - 1. Vendor should supply a list of all Subcontractors and Subcontractors(s)' references, to Clarke County with Proposal Price Response Form.
 - 2. Clarke County reserves the right to reject the Vendor's selection of Subcontractors.
- L. **One (1) original and two (2) copies of each proposal are requested in the vendor's respective sealed proposal packet/envelope. The original should be clearly marked "ORIGINAL" on the front of the proposal. If submitting electronically, only one original (no copies) is needed.**
- M. Codes, Permits, Fees, Licenses, and Notices
 - 1. It is the responsibility of the Vendor to maintain all required licensing and training for his/her employees to provide the services as stated in this RFP, if applicable. Costs for these items shall be the responsibility of the Vendor and shall be included in the proposal price(s).
 - b) It is the responsibility of the selected vendor to obtain and pay for all necessary permits, inspections, licenses, and notices. The selected vendor shall include these costs in the estimate or cost of repairs.
 - c) The Vendor shall supply copies of all licenses to Clarke County, upon request.
 - d) The Vendor shall give all notices and comply with all laws, ordinances, rules, regulations, and lawful orders of any public authority bearing on the performance of the Work.
 - e) **Vendors submitting a proposal are not required to have a Clarke County Business License.** However, the **selected** vendor(s) may be required to have a Clarke County Business License before starting work. Please contact the Clarke County Commissioner of the Revenue

(540-955-5187) for more information about business licenses. Costs for the business license will be the responsibility of the selected vendor.

- N. Proposals should be prepared simply and economically, providing a complete and concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.
- O. Ownership of all data, materials, and documentation originated and prepared for the RFP shall belong exclusively to Clarke County and shall be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by a vendor shall not be subject to public disclosure; however, the vendor must **clearly** identify the sections by marking "Proprietary" at the top of each applicable page and must explain why the protection is necessary.
- P. Sealed proposals should be clearly marked, "RFP: #26-0519 ELEVATOR MAINTENANCE AND REPAIR SERVICES" and must be received by the County in at least one of the two ways below:
- By delivering the sealed proposal in the Clarke County Purchasing Office before 3:00:00 p.m. (local prevailing time), Tuesday, May 19, 2026.
 - By posting electronically on eVA before the deadline of 3:00:00 on Tuesday, May 19, 2026.

R. Contract Method and Terms

1. Upon review and approval by Clarke County, a purchase order or contract will be issued to Contractor. Receipt of purchase order or contract by Contractor shall be considered the "Notice to Proceed" with starting date indicated.
2. Selected vendors may be contacted to discuss potential contracts. A completed Certificate of Insurance with the County of Clarke, VA listed as Certificate Holder is required to be on file with the County before any work is allowed to begin.
3. The award shall be based on the contractor's ability to meet all RFP requirements.
4. The Contractor shall submit to Clarke County an itemized application for payment.
5. The selected vendor shall submit an annual invoice upfront for the upcoming one-year term. However, this invoice should have any agreed upon pre-payment discount included (see the proposal response form for more information).

S. Proposal Evaluation Criteria

1. Pricing, references, experience, experience of staff that will be working on Clarke County equipment, past performance, and the overall strength of the proposal will be used as evaluation criteria. The County reserves the right to schedule interviews with firms submitting proposals and may use the interview to assist with the evaluation process.
2. The selected vendor must be deemed to be a responsible and responsive bidder. The County will determine if the selected vendor is responsible and responsive.

T. Independent Contractor

The selected vendor will be hired as an independent contractor and thus, agrees and understands that they, the vendor and its employees, are not employed by the County of the Clarke.

U. Codes, Permits, Fees, License, and Notices

1. None of the terms or provisions of these specifications shall be construed as waiving any other rules, regulations or requirements of authorities.
2. It is the responsibility of the Contractor to obtain and pay for all necessary permits, inspections, licenses and notices.
3. The Contractor shall supply, when requested, copies of permits and licenses to Clarke County.
4. The Contractor shall give all notices and comply with all laws, ordinances, rules, regulations, and lawful orders of any public authority bearing on the performance of the work.

V. Contractor's Duties

1. All work performed under this contract shall be performed in accordance with all provisions of these specifications or plans and must be approved in writing by Clarke County or authorized representative.
2. The Contractor shall immediately upon discovery, bring to the attention of Clarke County any conflicts that may occur among the various provisions of the specifications and plans.

3. Failure of the Contractor to bring conflicts or exceptions to the attention of Clarke County shall allow Clarke County to require any changes deemed necessary before acceptance by Clarke County.

4. Contractor shall be responsible for all property damaged, or persons injured, by the Contractor's and/or subcontractors' negligence. This includes, but is not limited to, fences, trees, plants, grass, walks, drives, building surfaces – interior/exterior, visitors, visitors' belongings and vehicles, county equipment, building contents, etc.

W. Material Delivery, Storage and Handling (if applicable)

1. Contractor shall be responsible for (1) the protection of materials from deterioration during delivery, and while stored on site, and (2) all project related deliveries to the site, and materials stored on site.

2. Clarke County is not responsible for any material or equipment that is stored or left on Clarke County property.

3. Materials shall be stored in a neat and safe way as to prevent any type of accident.

X. Procedures for Authority, Workmanship, Inspection and Clean-up

1. Authority.....The extent and character of the services to be performed by the Contractor shall be subject to the general control and approval of the County authorized representative.

a) The Contractor shall comply with requests and/or orders issued by the authorized representative(s) acting within their authority for Clarke County.

b) The Director of Joint Administrative Services must approve any change to the contract in writing.

2. Workmanship.....All work under the resulting contract shall be performed in a skillful and workmanlike manner.

a) Contractor shall be responsible for conduct and supervision of its personnel.

b) There shall be no smoking or vaping on any School-owned property or in any County Government-owned building.

3. Inspection.....Clarke County may, from time to time, make inspections of the work performed under this contract. Any inspection by Clarke County does not

relieve the Contractor from any responsibility regarding defects or other failures to meet the contract requirements.

Y. Special Requirements

1. Accident Prevention and Safety - Each Contractor shall:

- a) Comply with all applicable laws, ordinances, rules, regulations and orders of governing authorities having jurisdiction for the safety of all persons and property to protect them from damage, injury or loss.

V.SCOPE OF WORK

A. Contractor's Duties

1. The Contractor shall provide all necessary labor and material, including lubricants, to fully maintain all elevators listed.
2. The Contractor shall provide full service preventative maintenance, including but not limited to examination and lubrication, and shall also provide on-call repair services for Clarke County elevators, as specified herein.
3. The County reserves the right to add any other elevators constructed during the initial term or additional one-year renewal terms (if applicable) to this contract if both parties are agreeable to the terms. The County also reserves the right to remove any elevators from the contract at any time, if necessary. The County also reserves the right to add or remove specific service specifications, if deemed necessary. Any and all changes to the service specifications will be notified, in writing, to the selected vendor and any necessary pricing changes will be negotiated with the selected vendor, if needed.
4. Contractor should provide a sample copy of its contract with the returned proposal.
5. Contractor shall be responsible for conduct and supervision of its personnel.
 - a) There shall be no drinking of alcoholic beverages or use of any controlled substance by Contractor personnel. There shall be NO SMOKING or VAPING in any Clarke County buildings or on any Clarke County School owned property.
 - b) All personnel assigned by the Contractor should be its' employees and the Contractor shall pay all salaries, expenses and applicable taxes for its employees. Note that the selected vendor may use a subcontractor; however,

the County reserves the right to reject a selected vendor's choice of subcontractor, if deemed in the best interest of the County.

6. Contractor shall be considered for all purposes hereunder as an independent Contractor and will not at any time act as an agent or employee of Clarke County or make any commitments or incur any liabilities on behalf of Clarke County.

B. Elevator Maintenance Standards

1. The Contractor shall perform all work in accordance with the standards listed below and the most recent revisions thereto, which are incorporated into any resulting contract in their entirety:

- a) Virginia Statewide Building Code
- b) American National Standards Institute/American Society of Mechanical Engineers (ANSI/ASME) Standards A17.1.
- c) Local regulations governing elevator operations.
- d) Elevator manufacturer's recommended procedures, if available.
- e) Any other Federal, State and Local laws, ordinances, and codes relevant to elevator and chair lift performance and maintenance.

2. Schematics

- a) The Contractor shall maintain a complete set of current, legible schematic wiring diagrams for each elevator in its machine room.
- b) If any of the required schematic wiring diagrams are not available at the time the contract is awarded, it shall be the Contractor's responsibility to notify Clarke County, who will obtain them within thirty days of notification if at all possible.
- c) At the end of the contract term, any schematic wiring diagram provided in this manner shall remain the property of Clarke County.
- d) The Contractor shall clearly mark any and all circuit changes by the Contractor on each applicable wiring diagram.
- e) Clarke County will provide all elevator certificates, elevator data cards, and applications to install elevator equipment for the Contractor's use to fulfill the requirements as specified in this document.

3. Maintenance Specifications and Requirements

- a) It is the intent of this specification that the elevator equipment be maintained as originally specified, designed, manufactured, installed and adjusted.
- b) Should Clarke County through its own investigation or that of its representative find that these standards are not being maintained, the Contractor shall be given ten (10) calendar days notice to restore the performance to the required level.
- c) Failure by the Contractor to do so within this time limit may constitute sufficient cause for termination of the contract by reason of default, at Clarke County's option.
- d) All services provided as specified herein shall be included in the fixed monthly fee for maintenance.
- e) The following performance levels shall be maintained at all times:
 - (1) Contact speed and brake-to-brake flight time shall be maintained as originally installed and adjusted.
 - (2) Leveling accuracy shall be maintained at all times.
 - (3) Opening and closing times, door close torque of all cars, and hoistway doors shall at all times be maintained within the limits of ANSI A17.1 Code with a minimum of stand open time consistent with traffic.
 - (4) Door reversal on all elevators equipped with mechanical safety shoes shall always be initiated with the stroke of the shoe.
 - (5) Variable car and hall door open times shall be maintained in accordance with original field adjustments. Deviation from this will not be permitted unless due to changes in building usage or other reasons or change is requested and approved by Clarke County Joint Maintenance Director.

f) Parts, Cleaning, Lubrication, Repairs and Adjustments:

The Contractor shall furnish all labor and supplies, parts and materials necessary to regularly and systematically clean, examine, adjust, lubricate as required, and if conditions warrant, repair or replace on a **monthly** basis:

(1) Machine, worm gear, thrust bearings, drive sheave, drive sheave bearings, brake pulley, brake coil, brake contact, brake linings and component parts.

(2) Machine motor, motor generator, motor windings, rotating elements, commutator brushes, brush holders and bearing.

(3) Controller, selector and dispatching equipment, all relays, solid state components, resistors, condensers, transformers, contacts, fuses, leads, dashpots, timing devices, computer devices, selector tape or wire and mechanical and electrical driving equipment.

(4) Governor, governor sheave and shaft assembly, bearings, contacts and governor jaws.

(5) Hoistway door interlocks, Hoistway door handlers, bottom door guides and auxiliary door closing devices.

(6) Automatic power operated door operator, car door hanger, car door contact, door protective device(s), load weighing equipment, car frame, car safety mechanism, platform, wood platform flooring, car guide shoe including gibs or rollers.

(7) Examine all safety devices and governors (monthly) and conduct an **annual** no load safety test. The car balance shall be checked and the governor set. If required, the governor will be recalibrated and sealed for proper tripping speed.

(8) Keep car emergency light units in an operable condition at all times, test special emergency (fireman's) service and emergency power circuits, where provided in accordance with contract requirements. Clarke County will replace fluorescent lamps in the cab, only. The Contractor shall maintain the electrical circuits and equipment serving the cab lights.

(9) Re-lamp elevator signal lights as necessary to include all hall call buttons and floor indicator lights both in the elevator car and in the hallway outside elevator entrances.

g) Contractor shall, on a **quarterly** basis, clean Hoistway including all equipment located in or moving through the Hoistway, car top, car sling, safeties, appliances, pits, sills, door tracks and hangers.

h) Contractor shall **monthly** analyze the elevator for quality of ride and general condition. The Contractor, at no additional expense to Clarke

County, shall perform any repairs or adjustments necessary to complete a test.

i) Contractor shall be responsible for scheduling and attending **semi-annual and annual inspections** with Clarke County's inspection service Contractor. The cost for this service shall be included in the proposal price.

j) The Contractor shall also conduct a full rated speed and load test **not less than once every five years.**

4. Contractor will not be responsible for car enclosure which include removable panels, door panels, plenum chambers, hung ceilings, car light tubes and bulbs, ballast's, hoistway gates, hoistway doors, frames, sills, plunger, cylinder and buried piping on hydraulic elevators. Any damage, including damage to finished surfaces, resulting from the performance of any resulting contract shall be repaired to Clarke County's satisfaction at the Contractor's expense.

5. For the purpose of clarification, any item not specifically excluded shall be considered the Contractor's responsibility.

6. Other Repairs

a) Contractor shall calculate any repairs or services not covered in the scope of work on a time and materials basis.

b) Contractor shall furnish the Director of Joint Maintenance a written description of the scope of work to be provided, ensuring mutual understanding and agreement of the scope of work to be performed between the Contractor and Clarke County.

c) The written scope of work shall specify each major step or phase of the work to be performed and include a written detailed estimate of the costs to complete the project, including labor, materials and a forecast date of completion, expressed as either a definite date or the number of days after notification to proceed with the work.

d) Clarke County reserves the right to make or obtain other repair estimates prior to authorizing the Contractor to proceed.

e) If the cost or man-hours estimate is considered not to be reasonable, the Contractor will be asked to review his/her estimate and resubmit.

f) If the revised estimate is still considered to be unreasonable, Clarke County reserves the right to obtain the repairs from another source.

7. Work Hours and Emergency Repairs

- a) The Contractor shall perform work during regular Clarke County working hours, 7:30 a.m. through 5:00 p.m., Monday through Friday, excluding Clarke County observed holidays.
- b) In the event of an elevator failure or malfunction, the Contractor shall provide on-call repair service within two (2) hours of receiving the call.
- c) Failure or malfunction of an elevator (stuck between floors with people on board) shall constitute an emergency, and the Contractor shall respond within one (1) hour of receiving the call.

8. Contractor's General Procedures

- a) The Contractor and their employees shall comply with the following procedures, on a **monthly** basis:
 - (1) The Contractor shall schedule work the Director of Joint Maintenance. A representative of the Joint Maintenance Department will accompany the Contractor to each site to provide access to all areas.
 - (2) Contractor shall check in and out at each facility, so that building administrators are aware of their presence.
 - (3) The Contractor's representatives shall wear clothing (jackets or shirts) that identify the Contractor's company name.
 - (4) The Contractor's representatives shall also wear an identification badge, with the Contractor company name, employee name or a number identifying that employee, at all times while on Clarke County premises. This identification shall be provided by the Contractor, at no cost to Clarke County.
 - (5) If an elevator must be taken out of service to perform any work, the Contractor shall provide the building administrator information as to how long the elevator is anticipated to be out of service and the nature of the service or repairs to be performed.
 - (6) Upon completion of the work and prior to departure, the Contractor shall provide a copy of the service ticket for each site, clearly stating work that was performed, materials used and the charges for both, if applicable.

(7) The Contractor shall also log on sheets provided by the Contract Administrator the date and type of service and/or repairs performed, in the machine room of each elevator location.

(8) Hours for work performed on a time and materials basis under this contract shall be paid only for productive time on the job site.

(9) Time spent for transportation of workers to/from or between sites, material acquisition, handling and delivery of Contractor owned or rental equipment and breaks for lunch or other time the employees are away from the job site are not chargeable.

(10) The Contractor shall immediately report any condition found affecting the immediate safety of the passengers or elevator equipment to the Director of Joint Maintenance.

(11) The Contractor shall submit within twenty-four (24) hours, a written report clearly listing the defects found and the action recommended, to the Director of Joint Maintenance.

9. Material and Workmanship

a) The Contractor shall use materials and genuine parts of the same material and chemical composition, and manufactured by the company which furnished the elevators, or appliances.

b) No substitutions will be permitted.

c) The Contractor shall have available at all times a sufficient supply of materials and parts, to be used when needed for replacement of any part of the equipment.

d) If the Contractor fails to make an emergency repair within the timeframe stated, Clarke County has the right to call another vendor to make an emergency repair and the Contractor will be liable to Clarke County for any excess cost.

e) If the County feels that the selected contract has had an opportunity to make a repair and has not done so in a timely or satisfactory manner, the County reserves the right to call another vendor to do the work.

f) All parts and materials provided under this contract shall be installed by properly trained and competent personnel and shall be performed in a

good workmanlike manner in accordance with the codes and standards incorporated herein.

g) The Contractor's mechanics shall have experience in the service and repair of elevators of the type listed in this document and shall be responsible at all times for the actions and work of assistants and helpers. Evidence of stated experience shall be made available to Clarke County upon request.

h) The Contractor's personnel shall observe all regulations of Clarke County. Failure to adhere to such regulations shall be grounds for removal of Contractor's personnel from Clarke County premises, and Clarke County shall require the Contractor to provide an alternative representative to service the account for the contract term.

C. Contract Administration

1. The successful administration of this contract will require close coordination with the Contract Administrator. Therefore, the Procurement Division has designated the Director of Joint Maintenance as the Contract Administrator.
2. The Director of Joint Maintenance will interpret the conditions of the contract and the judge of its performance. They will use all powers under the contract to enforce its faithful performance.
3. The Contract Administrator will determine the amount, quality, acceptability, and fitness in all aspects of the work and shall decide all other questions in connection with the work.
4. Any modifications made must be authorized by the Director of Joint Administration Services and issued as a written amendment to the Contract.
5. The Contractor shall work closely with the Contract Administrator during this contract to ensure that goods are provided in accordance with the contract.

END OF SCOPE OF WORK

REQUEST FOR PROPOSAL
 CLARKE COUNTY, VIRGINIA
 RFP # 26-0519
 ELEVATOR MAINTENANCE AND REPAIR SERVICES

ATTACHMENT A – PROPOSAL RESPONSE FORM

Complete and return the following price information in your proposal. By your signature, you are confirming the understanding of and your agreement to perform within the terms and conditions stated in this RFP.

Note: Sealed proposals should be clearly marked, “RFP: #26-0519 ELEVATOR MAINTENANCE AND REPAIR SERVICES” and must be received by the County in at least one of the two ways below:

- By delivering the sealed proposal in the Clarke County Purchasing Office before 3:00:00 p.m. (local prevailing time), Tuesday, May 19, 2026.
- By posting electronically on eVA before the deadline of 3:00:00 on Tuesday, May 19, 2026.

The official time will be determined by the clock in the Purchasing Office.

1. NAME AND ADDRESS OF FIRM/BIDDER

SIGNATURE		
BY (print name)		
TITLE	DATE	
COMPANY NAME		
STREET ADDRESS		
CITY, STATE, ZIP		
TELEPHONE	FAX	E-MAIL
SOCIAL SECURITY OR FEDERAL TAX I.D. #		

CLARKE COUNTY BUSINESS LICENSE #		
VIRGINIA CONTRACTOR'S LICENSE #	EXPIRATION DATE	CLASS
SCC IDENTIFICATION NUMBER (IF APPLICABLE)		
NAME OF INSURANCE CARRIER, BROKER OR AGENCY		

Pursuant to and in accordance with "REQUEST FOR PROPOSALS # 26-0519", the undersigned agrees to perform elevator maintenance and repair services, as defined in this RFP, per pricing as follows:

1. ELEVATOR MAINTENANCE AND REPAIR SERVICES

LOCATION	CONTRACT TERM	PRICE PER MONTH	ANNUAL COST (12 MONTHS)	DISCOUNT FOR ANNUAL PREPAYMENT
Clarke County Joint Government Center <i>101 Chalmers Court Berryville, VA 22611</i>	7/1/2026-6/30/2027	\$	\$	%
Clarke County Circuit Court <i>102 North Church Street</i>	7/1/2026-6/30/2027	\$	\$	%
Clarke County Sheriff's Department/E-911 Center <i>100 North Church Street Berryville, VA 22611</i>	7/1/2026-6/30/2027	\$	\$	%
Clarke County General District Court <i>104 N. Church Street Berryville, VA 22611</i>	7/1/2026-6/30/2027	\$	\$	%
Clarke County Social Services <i>311 E. Main Street Berryville, VA 22611</i>	7/1/2026-6/30/2027	\$	\$	%

Johnson-Williams Middle School 200 Swan Avenue Berryville, VA 22611	7/1/2026-6/30/2027	\$	\$	%
Clarke County High School 627 Mosby Blvd., Berryville, VA 22611	7/1/2026-6/30/2027	\$	\$	%
Clarke County School Administration Building 317 West Main Street Berryville, VA 22611	7/1/2026-6/30/2027			
Chair Lift Boyce Elementary School 119 West Main Street Boyce, VA 22611	7/1/2026-6/30/2027	\$	\$	%

2. RATES FOR OTHER REPAIRS

Firm, hourly rates for the provision of services outside the scope of monthly preventative maintenance, during regular hours, Monday through Friday, 7:30 a.m. thru 5:00 p.m.

Elevator Mechanic	Price Per Hour	\$
Assistant/Helper Mechanic	Price Per Hour	\$
Crew Rate	Price Per Hour	\$

Overtime: Hours during times other than those listed above, worked only at the request of Clarke County.

Elevator Mechanic	Price Per Hour	\$
Assistant/Helper Mechanic	Price Per Hour	\$
Crew Rate	Price Per Hour	\$

Percentage Discount off Manufacturer's List price, for repair parts needed for other repairs
Discount Percentage _____%

Name of inspection company _____

Other pricing information (service call rate, travel, etc).

3.EXPERIENCE.

Please identify the number of years of experience that your firm has been in the elevator repair industry _____

4. EXPERIENCE OF INDIVIDUALS LIKELY TO BE ASSIGNED TO CLARKE COUNTY

Please list the name of each individual that will likely be assigned to work on Clarke County equipment, if your firm is awarded the contract. Please describe each respective individual's qualification s, certifications, and experience in elevator maintenance.

Name: _____

Qualifications, Certifications, and Experience: _____

Name: _____

Qualifications, Certifications, and Experience: _____

Name: _____

Qualifications, Certifications, and Experience: _____

5. SUBCONTRACTORS

The following Subcontractors are proposed for the item(s) of work listed. Trade contractors are subject to review per the General Conditions. List only firms that will supply any labor at this site. Submit a reference form for each Subcontractor listed.

ITEM OF WORK	SUBCONTRACTOR

6. RECEIPT OF CORRESPONDENCE

The undersigned acknowledges receipt and inclusion of the following into the proposal: (If none, write "NONE".)

- A. Addendum No. _____ Dated: _____
- B. Addendum No. _____ Dated: _____

7. PROPOSAL PRESENTATION

- A. The Vendor having carefully examined the Proposal Documents and all other related documents, fully reviewed the existing site conditions, and having become familiar with all conditions affecting the proposed work, including the availability of labor, materials and equipment, agrees to perform all Work required by the Proposal Documents at the prices noted above.
- B. The Vendor, if awarded a Contract, agrees to commence the work on the date(s) specified in the Notice(s) to Proceed; to carry the work forward expeditiously with adequate forces; and subject to authorized adjustments, to achieve completion in accordance with the dates or periods of performance set forth in the Contract Documents.

8. VENDOR'S ORGANIZATION (strike out all conditions that do not apply)

- A. An individual or sole proprietorship
- B. A partnership
- C. A joint venture
- D. A corporation organized under the laws of the State of _____

9. SIGNATURE

Signed this _____ day of _____, 20_____

VENDOR - SIGNATURE: _____

ATTACHMENT B: REFERENCE FORM

This form should be completed and returned as part of your bid. Contractors should provide the following references for four (4) most recent and similar projects.

1. FIRM NAME	
CONTACT PERSON	TITLE
STREET ADDRESS, CITY, STATE, ZIP	
TELEPHONE	FAX
SPECIFIC INFORMATION	
2. FIRM NAME	
CONTACT PERSON	TITLE
STREET ADDRESS, CITY, STATE, ZIP	
TELEPHONE	FAX
SPECIFIC INFORMATION	
3. FIRM NAME	
CONTACT PERSON	TITLE
STREET ADDRESS, CITY, STATE, ZIP	
TELEPHONE	FAX
SPECIFIC INFORMATION	
4. FIRM NAME	
CONTACT PERSON	TITLE
STREET ADDRESS, CITY, STATE, ZIP	
TELEPHONE	FAX
SPECIFIC INFORMATION	



ATTACHMENT C:
CLARKE COUNTY
DEPARTMENT OF JOINT ADMINISTRATIVE SERVICES
PURCHASING DEPARTMENT
129 Ramsburg Lane Berryville, VA 22611
Phone (540) 955-5185 Fax (540) 955-0456

Compliance with Virginia Law for Transacting Business in Virginia.

The undersigned hereby agrees, if this Bid/Proposal is accepted by Clarke County, for such services and/or items that the undersigned has met the requirements of the Virginia Code Section 2.2-4311.2

Please complete the following by checking the appropriate line that applies and providing the requested information:

A. _____ Bidder/offeror is a Virginia business entity organized and authorized to transact business in Virginia by the SCC and such bidder's/offeror's Identification Number issued to it by the SCC is _____.

B. _____ Bidder/offer is an out-of-state (foreign) business entity that is authorized to transact business in Virginia by the SCC and such bidder's/offeror's Identification Number issued to it by the SCC is _____.

C. _____ Bidder/offeror does not have an Identification Number issued to it by the SCC and such bidder/offeror is not required to be authorized to transact business in Virginia by the SCC for the following reason(s):

Please attach additional sheets of paper if you need to explain why such bidder/offeror is not required to be authorized to transact business in Virginia.

Legal Name of Company (as listed on W-9)

Legal Name of Bidder/Offeror

Date

Authorized Signature

Print or Type Name and Title

Dr. Rick Bolling
Superintendent



Dr. Jessica Nail
Director of Curriculum and Instruction

Dr. Cathy Seal
Assistant Superintendent

Andre Kidrick
Director of Operations

Clarke County Public Schools

309 West Main Street
Berryville, Virginia 22611

Phone: (540) 955-6100 www.clarke.k12.va.us **FAX:** (540) 955-6109

CLARKE COUNTY, VIRGINIA

RFP #26-0519

ELEVATOR REPAIR AND MAINTENANCE SERVICES

ATTACHMENT D - COMPANY CERTIFICATION

The undersigned, on behalf of _____
(insert company name)

hereby certifies to the Clarke County School Board and Clarke County Public Schools that any employee of the company who will have direct contact with students on school property during regular school hours or during school-sponsored activities while providing services called for in the contract:

- A. have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

This certification is provided in accordance with the provisions of § 22.1 - 296.1 of the Code of Virginia.

Certification is also made in accordance with § 2.2 - 4311.1 that:

- A. the contractor does not, and shall not during the performance of the contract for goods and services, knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986.

Signature: _____ Date: _____

Printed Name and Title of Person Making Certification

Address: _____ Phone: _____

Fax: _____

Service(s) Provided: _____

ATTACHMENT E:
COUNTY OF CLARKE GENERAL TERMS AND CONDITIONS

These General Terms and Conditions are required for all sealed and unsealed written solicitations issued by the County of Clarke. The County of Clarke includes the Clarke County Board of Supervisors and General Government, the Clarke County School Board and School System, and all other agencies, boards, and commissions under the fiscal direction of the Clarke County Board of Supervisors.

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- A. **COMPETITION INTENDED:** It is Clarke County’s intent that this document permits competition. It shall be the prospective bidder’s responsibility to advise the Director of Joint Administrative Services in writing if any language requirements, specifications, etc., or any combinations thereof, inadvertently restrict or limit the requirements stated in this document to a single source. The Director of Joint Administrative Services must receive such notification not later than ten (10) calendar days prior to the date set for the bids to close.
- B. **INQUIRIES:** If any prospective bidder has questions about the specifications or other solicitation documents, the prospective bidder shall contact the Director of Joint Administrative Services, no later than seven (7) days before the due date.

Any changes after the bid is advertised will be official only when submitted in writing and signed by the Director of Joint Administrative Services.

Any and all changes will be made by addendum and sent to all recorded holders of the bid documents.

All addenda issued will become part of the bid.

For a list of specific persons available to discuss this bid, see Points of Contact.

- C. **INCONSISTENCY IN PROVISIONS:** In the event there are inconsistencies between the General Terms and Conditions and any other schedules contained herein, the first shall govern.
- D. **COOPERATIVE PURCHASING:** It is the desire of Clarke County that all other jurisdictions be allowed to “ride the bid” and enter in to a contract with any successful Contractor chosen by Clarke County, based on mutual agreement between successful Contractor(s) and other jurisdiction(s).

If this bid is used as a cooperative IFB issued by Clarke County, the following would apply:

1. Clarke County is acting as the “Contracting Agent” for the jurisdictions concerned and shall not be held liable for any costs, damages, etc., incurred by any other jurisdiction.
2. Each jurisdiction will execute its own purchase orders with the Contractor(s) and be invoiced accordingly, in accordance with each jurisdiction’s purchasing policy and procedures.
3. For copies of other jurisdictions’ terms and conditions, Contractor must contact them.

- E. **ETHICS IN PUBLIC CONTRACTING:** The provisions contained in Article 6 of the Virginia Public Procurement Act (VPPA) as set forth in the 1950 Code of Virginia, as amended, shall be applicable to all contracts solicited or entered in to by Clarke County. A copy of these provisions may be obtained from the Director of Joint Administrative Service upon request.

By submitting their bids, all bidders certify that their bids are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder, supplier, manufacturer or Subcontractor in connection with their bid, and that they have not conferred to any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

The provisions referenced above supplement, but do not supersede, other provisions of law including, but not limited to, the Virginia Conflict of Interest Act (§2.2-3100 et. Seq.). The provisions apply notwithstanding the fact that the conduct described may not constitute a violation of the Virginia Conflict of Interests Act. To the extent that violations of the ethical standards of conduct constitute violations of the Code of Virginia, they shall be punishable as provided therein. Such sanctions shall be in addition to the civil remedies set forth.

By entering into a contract, the bidder conveys, sells, assigns, and transfers to Clarke County, all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the anti-trust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by Clarke County, under said contract.

Consistent and continued tie bidding could cause rejection of bids by Clarke County and/or investigation for anti-trust violations.

F. TAX-EXEMPT STATUS: Since municipalities and school districts are exempt from all direct federal and state taxes, Clarke County is tax-exempt and will provide a tax-exempt certificate upon request. Contractor is responsible for paying any and all taxes on any purchases that it directly makes.

G. APPLICABLE LAWS AND COURTS: This solicitation and any resulting contract shall be governed by the laws of the Commonwealth of Virginia. All Court proceedings shall be held in the Commonwealth of Virginia. The contractor shall comply with all applicable federal, state and local laws, rules, ordinances, and regulations.

H. FIRM BID PRICING: Clarke County requires the bid price remains firm for ninety (90) days after date of the bid opening, during which period bids may not be withdrawn. "Discount from list" bids are not acceptable unless requested.

I. TIE BIDS: The Joint Administrative Services Department and all other departments of Clarke County making purchases of services, supplies, material or equipment, shall, in making purchases of same, give preference to services, supplies, material or equipment sold by Clarke County and the State of Virginia vendors, in that order, in all cases of tie bids, quality and service being equal.

J. ANTI-DISCRIMINATION: Every individual or firm bidding must be an Equal Opportunity Employer as defined by federal law and the Code of Virginia, Virginia Public Procurement Act as amended: "Section 2.2-4311, Employment Discrimination by Contractor Prohibited" which reads:

All public bodies shall include in every contract of more than \$10,000 the following provisions:

1. During the performance of this contract, the contractor agrees as follows:

a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.

c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

2. The contractor will include the provisions of the foregoing paragraphs a, b and c in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

K. IMMIGRATION REFORM AND CONTROL ACT OF 1986: By submitting their bids, bidders certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the Federal Immigration Reform and Control Act of 1986.

L. DEBARMENT STATUS: By submitting a bid, the bidder certifies that they are not currently debarred by the Federal Government, Commonwealth of Virginia, or by any City, Town, or County from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

M. RESPONSE FORM PROCEDURES:

1. Response Forms must be signed and received at the Purchasing Office, before the opening hour.
2. Sealed Bids and Sealed Proposals offered by fax and or telephone will not be accepted.
3. Quotes offered by fax will be accepted; however, telephone quotes will not be accepted.
4. All Response Forms delivered in person must be delivered to the Purchasing Office.
5. In submitting a Response Form, the bidder signifies that he/she is fully informed as to the extent and character of the supplies, materials, equipment and/or services necessary to perform this project in accordance with all documents constituting the bid and will comply satisfactorily with the bid documents.
6. Further, the bidder signifies that when necessary he/she has inspected the site on which the work shall be done and is aware of all conditions affecting the execution of the work contained within the bid documents. Failure to visit the site will in no way relieve the successful bidder from performance under the contract.
7. All information required by the solicitation must be supplied to constitute a responsive bid. All information submitted including prices should be typed so as to insure legibility. However, the bidder's signature shall be handwritten in ink in order for the bid to be considered.
8. The bidder expressly warrants that the price or prices quoted herein are not the result of an agreement or understanding expressed or implied with any other bidder or bidders.
9. By submitting a Response Form, bidders certify that they are not currently debarred by Clarke County from submitting bids, proposals or quotes on contracts, nor are they an agent of any person or entity that is currently debarred by Clarke County from submitting bids, proposals or quotes.
10. Any Response Form submitted with corrections must have corrections initialed by the person who signed the original. The unit price will prevail in the event an error is made in computing totals.
11. All prices for materials are to be F.O.B. Destination, prepaid and allowed. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order, commodity description, and quantity.
12. The successful bidder shall not assign, transfer, convey, sublet, or otherwise dispose of the contract or his/her right, title, or interest therein, or his/her power to execute written consent of Clarke County.
13. Bidders are encouraged to have a representative at the bid opening if information on the bids submitted is desired.
14. Bids will be opened at the advertised local prevailing time, but Clarke County officials reserve the right to take sufficient time to study the various bids and then make the awards. Bids will be awarded as promptly as possible after the closing date.

15. Unless otherwise specified, Response Forms must be submitted in triplicate and will be received at:
Clarke County Purchasing Office
129 Ramsburg Lane
Berryville VA 22611
16. Sealed Bid envelopes must be clearly marked, with the IFB number and project name, on the outside, lower left corner as follows:

Sealed Bid – Do Not Open

IFB # _____

PROJECT NAME _____

17. Sealed Bids will be received up to the advertised time and date at the Clarke County Purchasing Office and at the appointed time will be opened publicly and read allowed. The clock on the Purchasing Office's wall will be used to log the time each bid/proposal is received.
18. If more than one bid opening is held the same date, bids will be opened in succession as numbered and lettered (A, B, C, etc.).
- a. Late bids will not be accepted. Bids received in the mail will be returned to the bidder unopened (provided properly sealed and marked as indicated above). Failure to comply with conditions set forth herein may result in removal of bid (all/part) from consideration.
 - b. All contracts, unless otherwise specifically stated, shall provide materials/commodities in new, first class condition, fresh stock, latest model, design or pack. This shall include any containers suitable for shipment, usage and/or storage unless otherwise indicated within this document. Verbal agreements to the contrary will not be recognized.
 - c. Any items or parts of any equipment listed in this solicitation which are not fully described or are omitted from such specifications and which are clearly necessary for the completion of such equipment and its appurtenance shall be considered a part of such equipment although not directly specified or called for in the specifications.
 - d. By law, Clarke County will not receive any materials, products, or chemicals that may be hazardous to an employee's health, unless accompanied by a Material Safety Data Sheet (MSDS) when products and/or chemicals are received. **MSDS must be submitted to Clarke County in triplicate.**

N. BID WITHDRAWALS

1. A bidder, for contract other than for public construction, may request withdrawal of his/her bid before award, by submitting a written request to the Director of Joint Administrative Services.
2. After bid/proposal opening, corrections shall be permitted only to the extent that the vendor can show by clear and convincing evidence that a mistake of a nonjudgmental character was made, the nature of the mistake, and the price actually intended. After the opening, no changes in prices or other provisions of bids/proposals prejudicial to the interest of the County or fair competition shall be permitted. In lieu of bid correction, a low bidder/offeror alleging a material mistake of fact may be permitted to withdraw its bid/proposal if:
 - a. the mistake is clearly evident on the face of the bid/proposal document but the intended correct bid/proposal is not similarly evident; or

- b. the vendor submits evidence which clearly and convincingly demonstrates that a mistake was made. All decisions to permit the correction or withdrawal of bids, or to cancel awards or contracts based on bid mistakes, shall be supported by a written determination made by the Director of Joint Administrative Services.
3. If bid bonds were tendered with the bid, Clarke County may exercise its right of collection. No bid may be withdrawn under this paragraph when the result would be the awarding of the contract on another bid of the same bidder in which the ownership of the withdrawing bidders is more than five percent (5%).
4. If a bid is withdrawn under the authority of this paragraph, the lowest qualified remaining bid shall be deemed to be the low bid.
5. Except as otherwise provided by regulation, all decisions to permit the correction or withdrawal of bids, or to cancel awards or contracts based on bid mistakes shall be supported by a written determination made by the Director of Joint Administrative Services.
6. No bidder who is permitted to withdraw a bid shall, for compensation, supply any material or labor or to perform any subcontract or other work agreement for the person or firm to whom the contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn bid was submitted.

O. AWARD SPECIFICS

1. Clarke County reserves the right to accept, reject and/or cancel all or any part of any Response Form, and to waive minor technicalities.
2. Awards will be made to the lowest responsive and responsible bidder(s), provided services and quality are considered to be equal to (or better than) that offered by other bidders, and the right is reserved to make the award to other than the lowest bidder when it is in the best interest of Clarke County. Further, Clarke County will be the sole judge as to conditions affecting such interest.
3. Clarke County may make such reasonable investigations as deemed proper and necessary to determine the ability of the bidder to perform the work and/or furnish the item(s), and the bidder shall furnish to Clarke County all such information and data for this purpose, as may be requested.
4. Clarke County reserves the right to inspect bidder's physical facilities before award to satisfy questions regarding the bidder's capabilities.
5. Clarke County further reserves the right to reject any bid, proposal or quote if the evidence submitted by, or investigations of, such bidder fails to satisfy Clarke County, that such bidder is properly qualified to carry out the obligations of the contract and to complete the work and/or furnish the item(s) contemplated therein.
6. Clarke County reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services confirm to the specification.
7. A contract shall not be assignable by the Contractor, in whole or part, without the written consent of Clarke County.
8. Unless otherwise specified, the right is reserved to make award based on all work and/or items, or on any part of work/items, whichever is in the best interest of Clarke County.

9. The right is reserved to cancel any contract and reject deliveries of any products or materials not in accordance with the specifications. All returns or exchanges will be at the Contractor's expense. Clarke County shall be the sole and final judge.
10. The Contractor shall pay all sales, consumer, use and other similar taxes for work or portions thereof provided by the Contractor which are legally enacted at the time bids are received, whether or not yet effective.
11. The right is reserved to decide when a deviation from specifications is of sufficient consequence, when measured against the purpose for which the item will be purchased, to justify including it for consideration. Clarke County shall be the sole and final judge.
12. Should the delivery of any part of an order be delayed beyond time specified, or should any portion of the products delivered fail to comply with the specifications, Clarke County shall have the right to buy at market price for immediately delivery, and any excess cost of same over the price named herein is to be paid by the Contractor or deducted from any money due him/her thereafter.
13. If delay is foreseen, the Contractor shall give thirty (30) days prior written notice to the Director of Joint Administrative Services. Clarke County has the right to extend delivery date if reasons appear, in the sole discretion of Clarke County, to be valid. The Contractor must keep Clarke County advised at all times of status of order.
14. Default in promised delivery (without accepted reasons) or failure to meet specifications, authorizes the Joint Administrative Services Department to purchase supplies, equipment or services elsewhere and charge the full increase in cost and handling to the defaulting Contractor.
15. **The Joint Administrative Services Department will permit NO SUBSTITUTIONS OR CANCELLATIONS after award without written approval.**
16. When Clarke County notifies a bidder, in writing, of its acceptance of the bidder's price(s) of any goods or services, this notification will signify the effective date of the acceptance of this contract.
17. Cancellation of a contract for any reason may result in the removal of the successful bidder's name from the mailing list for future bidding. If the cancellation is for non-performance of the contract, such cancellation may be at the successful bidder's expense.
18. All guarantees and warranties required shall be furnished by the Contractor and shall be delivered to the Purchasing Office before final payment on the contract is made. Unless otherwise stated, the manufacturer's standard warranty applies.

P. JUSTIFICATION FOR TERMINATION

1. Clarke County may terminate this contract in whole or part whenever the Director of Joint Administrative Services shall determine that such a termination is in the best interest of Clarke County.
2. Any such termination shall be effected by delivery to the Contractor at least ten (10) business days prior to the termination of a written Notice of Termination specifying the extent to which performance shall be terminated and the date upon which such termination becomes effective.
3. An equitable adjustment in the contract price shall be made for completed service, but no amount shall be allowed for anticipated profit or unperformed services.

4. If any work or service hereunder is in progress, but not completed as of the date of termination, then this contract may be extended upon written approval by Clarke County until said work or service is completed and accepted.
5. Possible reasons for termination are:
 - a. Termination for Convenience – in the event this contract is terminated or cancelled upon request and for the convenience of Clarke County, without the required ten (10) days advance written notice, then Clarke County shall negotiate reasonable termination costs, if applicable.
 - b. Termination for Cause – termination by Clarke County for cause, default or negligence on the part of the Contractor shall be excluded from the foregoing provision; termination costs, if any, shall not apply. The ten (10) days advance notice requirement is waived in the event of Termination for Cause.
 - c. Termination Due to Unavailability of Funds in Succeeding Fiscal Years – when funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year, the contract shall be cancelled and the Contractor shall be reimbursed for the reasonable value of any non-recurring costs incurred but not amortized in the price of the supplies or services delivered under the contract.

Q. DRUG FREE WORKPLACE: Every individual or firm bidding must be an Equal Opportunity Employer as defined by federal law and the Code of Virginia, Virginia Public Procurement Act as amended: “Section 2.2-4312, Drug-free Workplace to be Maintained by Contractor; Required Contract Provisions” which reads:

All public bodies shall include in every contract over \$10,000 the following provisions:

During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

R. INSURANCE REQUIREMENTS: By signing and submitting a bid or proposal under this solicitation, the bidder or offeror certifies that if awarded the contract, it will have the following insurance coverage at the time the contract is awarded. For construction contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §2.2-4332 and 65.2-800 et seq. of the Code of Virginia. The bidder or offeror further certifies that the contractor and any subcontractors, at any tier, will maintain these insurance coverage during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

1. Please note the below insurance requirements are guideline minimum amounts only, and, depending on the goods/services required, may be increased or decreased. **Any changes in insurance requirements will be referenced within this document, under Specific Reference to General Terms and Conditions.**

2. The successful bidder shall procure, maintain and provide proof of insurance coverage for injuries to persons and/or property damage as may arise from, or in conjunction with, the work performed on behalf of Clarke County by the bidder, his/her agents, representatives, employees or Subcontractors.

3. Actual proof of coverage as contained herein shall be submitted to Clarke County Purchasing Office within five (5) days after award has been made and before any work starts, services are provided, or goods are delivered.

4. The bidder shall maintain such coverage for the duration of the contract period for "occurrence" policies. "Claims made" policies must be in force, or that coverage purchased, for three (3) years after contract completion date.

5. **The Certificate of Insurance shall be properly completed as follows:**

a. It shall name "Clarke County, Virginia, its officers, officials, employees, volunteers and agents (as their interest may appear)" as "Certificate Holder".

b. It shall list "Clarke County, Virginia, its officers, officials, employees, volunteers and agents (as their interest may appear) added as an additional insured" under "Description of Operations/Locations/Vehicles/Exclusions Added by Endorsement/Special Provisions".

c. This provision may not apply to Professional Liability or Workers' Compensation/Employers' Liability.

6. **The Certificate of Insurance shall be for a minimum of the following:**

a. **Worker's Compensation- Statutory requirements and benefits.** Coverage is compulsory for employers of three or more employees, to include the employer. Contractors who fail to notify the County of Clarke of increases in the number of employees that change their workers' compensation requirements under the Code of Virginia during the course of the contract shall be in noncompliance with the contract.

b. **Employer's Liability - \$100,000**

c. **General Liability – per occurrence \$1,000,000.00**

This coverage shall be as broad as: Comprehensive General Liability endorsed to include Broad Form, Bodily Injury and Property Damage, Personal and Advertising Injury, and Commercial General Liability form including Products/completed Liability Operations.

d. **Automobile Liability – per occurrence \$1,000,000.00**

Coverage shall be sufficient to cover all vehicles owned, used or hired by the bidder, his/her agents, representatives, employees and/or Subcontractors.

e. **Product Liability \$1,000,000.00**

Refer to General Liability above.

f. **Professional Liability/Errors and Omissions Coverages are required when soliciting those services as follows:**

<u>Profession/Service</u>	<u>Limits</u>
Accounting	\$1,000,000 per occurrence, \$3,000,000 aggregate
Architecture	\$2,000,000 per occurrence, \$6,000,000 aggregate
Asbestos Design, Inspection or Abatement Contractors	\$1,000,000 per occurrence, \$3,000,000 aggregate
Health Care Practitioner (to include Dentists, Licensed Dental Hygienists, Optometrists, Registered or Licensed Practical Nurses, Pharmacists, Physicians, Podiatrists, Chiropractors, Physical Therapists, Physical Therapist Assistants, Clinical Psychologists, Clinical Social Workers, Professional Counselors, Hospitals, or Health Maintenance Organizations.)	\$2,350,000 per occurrence, \$7,050,000 aggregate
**(This complies with §8.01-581.15 of the Code of Virginia)	
Insurance/Risk Management	\$1,000,000 per occurrence, \$3,000,000 aggregate
Landscape/Architecture	\$1,000,000 per occurrence, \$1,000,000 aggregate
Legal	\$1,000,000 per occurrence, \$5,000,000 aggregate
Professional Engineer	\$2,000,000 per occurrence, \$6,000,000 aggregate
Surveying	\$1,000,000 per occurrence, \$1,000,000 aggregate

7. The Contractor's insurance company shall provide thirty (30) days written notice to Clarke County before any cancellation, suspension, or void of coverage, in whole or part, where such provision is reasonable.
8. **Contractor shall be responsible for making sure any/all Subcontractors each provide a Certificate of Insurance and meet all of Clarke County's insurance requirements.**
9. All deductibles or self-insured retention shall appear on the certificate(s) and shall be subject to approval by Clarke County. At the option of Clarke County, either the insurer shall reduce or eliminate such deductible or self-insured retention; or the bidder shall be required to obtain a bond guaranteeing payment of losses and related claims expenses.
10. Failure to comply with any reporting provisions of the policy(ies) shall not affect coverage provided to Clarke County, its officers/officials, agents, employees and volunteers.
11. The insurer shall agree to waive all rights of subrogation against Clarke County, its officers/officials, agents, employees and volunteers for any act, omission or condition of premises by which the parties may be held liable by reason of negligence.
12. The bidder shall furnish Clarke County with the Certificate(s) of Insurance including endorsements affecting coverage. The certificates are to be signed by a person authorized by the insurance company(ies) to bind coverage on its behalf. If executed by a broker, a notarized copy of authorization to bind or certify coverage must be attached.

13. All insurance shall be placed with insurers maintaining an A.M. Best rating of no less than A:VII. If A.M. Best rating is less than A:VII, approval must be received from the Director of Joint Administrative Services.
14. All coverage designated herein shall be as broad as the Insurance Services Office ((SO) forms filed for use with the Commonwealth of Virginia.

S. BOND REQUIREMENTS

1. **Any necessary bonds will be referenced within this document, under Specific Reference to General Terms and Conditions** and the requirements are outlined below.

- a. **Bid Bonds** – Each bidder shall accompany their bid with a bid bond or certified check in the amount of five percent (5%) of the amount bid. Such bond shall serve as liquidated damages and be forfeited in the event the successful bidder fails to enter into the contract.

If a bid bond is required and stated in an invitation for bid and a bidder submits a bid without a bid bond, the bidder will be considered non-responsive and shall be disqualified.

- b. **Performance and Payment Bonds** – The successful Contractor shall furnish both a performance and payment bond, each in the amount equal to one hundred percent (100%) of the contract as security for the faithful performance of this contract.

c.) One or more surety companies authorized to do business in Virginia shall execute each of the bonds and the contractor shall select the surety company. Required bonds shall be payable to the County.

3. **Any other special bonding requirements will be listed under Specific Reference to General Terms and Conditions.**

4. All bonds shall be obtained at bidder's expense and shall be included in the bid price.

T. PERMITS AND LICENSES

1. Clarke County will attempt to make reference, within this document, to any necessary permits and licenses under Special Terms and Conditions. However, the contractor is ultimately responsible for ensuring that he/she has all the required permits and licenses.

2. For convenience purposes only, the following most commonly required permits and licenses are listed with their respective contact information.

Clarke County Building Permit

Per instructions from Building Department Office
Phone 540-955-5112

Clarke County Business License

Per instructions from Commissioner of the Revenue's Office
Phone 540-955-5108

Virginia State Contractor's License

Per VA Board for Contractors Statutes Title 54.1, Chapter 11
Phone 804-367-8500

Town of Berryville Since some of the county and school property is located within the limits of the Town of Berryville, Contractor is advised to check with the Town office to see what permits and licenses might be required for those projects. The Town Office phone number is 540-955-1099.

3. Clarke County does not waive any fees involved in securing Clarke County (or any other) permits. Any required permits and licenses are to be obtained at bidder's or Contractor's expense and to be included in the bid price.

4. All permit/license numbers must be indicated on or attached to the Response Form of this document.

U. PAYMENTS TO CONTRACTOR

1. Contractor warrants having clear title to all materials and supplies by submission of invoice being presented for payment.

2. All submitted invoices shall reflect the contract number and/or purchase order number, a detailed itemized breakdown of all charges, and (unless otherwise specified) shall be delivered to:

**Clarke County Accounts Payable
317 West Main Street, Suite B
Berryville VA 22611**

(v) 540-955-6171 (f) 540-955-0676

- a. All submitted invoices shall show payer identification as follows:
- b. Individual Contractors shall provide social security number.
- c. Proprietorships, Partnerships and/or Corporations shall provide their federal employer identification number.
- d. Payment will be made thirty (30) days after receipt of proper invoice, or thirty (30) days after receipt of all goods or inspection and acceptance of work, whichever is later.
- e. Payment shall not preclude Clarke County from making a claim for adjustment on any item later found not to have been in accordance with the contract.
- f. **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the County of Clarke shall promptly notify the contractor as to those charges that it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification.
- g. Materials delivered shall be installed prior to invoicing, or else surety is to be provided.

V. PAYMENTS TO SUBCONTRACTORS

1. Any mention of the term “subcontractor(s)” in this section shall include any and all sub-tier Contractors.
2. A Contractor awarded the contract under this solicitation is hereby obligated to:
 - a. Pay the Subcontractor(s) within seven (7) days of the Contractor’s receipt of payment from Clarke County for the proportionate share of payment received for work performed by the Subcontractor(s) under the contract or to notify Clarke County and the Subcontractor(s), in writing of the Contractor’s intention to withhold payment and the reason.
 - b. Pay the Subcontractor(s) interest at the rate of one percent (1%) per month (unless otherwise provided under the terms of the contract) on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from Clarke county, except for amounts withheld as stated above.
 - c. The date of mailing of any payment by U. S. mail is deemed to be payment to the addressee.
 - d. A Contractor’s obligation to pay an interest charge to a Subcontractor may not be construed to be an obligation on the part of Clarke County.
 - e. By submitting an invoice, the contractor agrees that all subcontractors have been paid or will be paid and the Contractor shall be responsible for resolving any and all claims submitted by the subcontractors.

W. DISPUTES

1. Contractual claims, whether for money or other relief, shall be submitted in writing no later than sixty (60) calendar days after final payment; however, written notice of the Contractor’s intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based.
2. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pendency of claims shall not delay payment of amount agreed due in the final payment.

X. PROTEST OF AWARD OR DECISION TO AWARD

1. Any bidder or offeror who desires to protest the award or decision to award a contract shall submit such protest, in writing, to the Director of Joint Administrative Services, no later than ten (10) calendar days after the award announcement or decision to award, whichever occurs first.
2. No protest shall lie for a claim that the selected bidder or offeror is not a responsible bidder or offeror.
3. Written protest shall include basis for the protest and relief sought.

Y. USE OF BRAND NAMES

1. Unless otherwise provided within this document, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer names; it conveys the general style, type, character, and/or quality of the article desired, and any article which Clarke county in its

sole discretion determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted.

2. Any catalog, brand name or manufacturer's reference used in the bid invitation is descriptive – ***not restrictive*** – it is to indicate the type and quality desired.
3. Bids on brands of like nature and quality will be considered.
4. If other than brand specified is offered, illustrations and complete description (manufacturer, brand or trade name, catalog number, etc.) must be submitted with bid. Please note that samples may be required.
5. If bidder makes no other bid and takes no exception to the specifications or reference data, the bidder will be required to furnish brand names, numbers, etc., as specified.
6. Bidders, by their signature and submission of bid, certify that any/all item(s) bid upon meet and/or exceed the specifications.

Z. PAYMENT OF CLARKE COUNTY TAXES

1. All bidders located or owning property in Clarke County shall assure that all real and personal property taxes are paid before submitting a bid.
2. Clarke County will verify payment of all real and personal property taxes by the successful bidder before the award of any contract.

AA. NOTICE OF REQUIRED DISABILITY LEGISLATION COMPLIANCE

1. Clarke County is required to comply with state and federal disability legislation: §504 of The Rehabilitation Act (RA) of 1973, The Americans with Disabilities Act (ADA) for 1990 Title II, and the Virginians with Disabilities Act (VDA) of 1990.
2. Specifically, Clarke County may not, through its contractual and/or financial arrangements, directly or indirectly, avoid compliance with Title II of the ADA, Public Law 101-336, which prohibits discrimination on the basis of disability by public entities.
3. Subtitle A protects qualified individuals with disability from services, programs, or activities of all state and local governments. It extends the prohibition of discrimination in federally assisted programs established by the RA of 1973 Section 504 to all activities of state and local governments, including those that do not receive federal financial assistance, and incorporates specific prohibitions of discrimination on the basis of disability in Titles I, III, and V of the ADA. The VDA of 1990 follows the RA of 1973, Section 504.

BB. CONTRACT QUANTITIES

1. The quantities specified in this document are estimated only, and are given for the information of bidders and not for the purpose of bid evaluation. They do not indicate the actual quantity to be ordered, since such volume will depend upon requirements that develop during the contract period.
2. Quantities shown shall not be construed to represent any amount which Clarke County shall be obligated to purchase under the contract, or relieve the Contractor of obligation to fill all orders placed by Clarke County.

3. No bid will be considered which stipulates that Clarke County shall guarantee to order a specific quantity of any item.

CC. DEVIATIONS: If there is any deviation in any bid from that prescribed in the Scope of Services, the appropriate line in the Scope of Work/Services shall be ruled out and the substitution clearly indicated and submitted with the Bid Response Form. Clarke County reserves the right to determine the responsiveness of any deviation(s).

DD. SAFETY

1. All Contractors and Subcontractors performing services for Clarke County are required to and shall comply with all Occupational Safety and Health Administration (OSHA), state and county Safety and Occupational Health Standards and any other applicable rules and regulations.
2. Also, all Contractors and Subcontractors shall be held responsible for the safety of their employees and any unsafe acts or conditions that may cause injury or damage to any persons or property within and around the work site area under this contract.

EE. HOLD HARMLESS CLAUSE: Bidders shall provide that, during the term of this contract, including any warranty period, for the firm indemnifying, defending and holding harmless of Clarke County, its officials, employees, agents, representatives thereof, from all suits, actions or claims of any kind, including attorney's fees, brought on account of any personal injuries, damages or violations of rights, sustained by any person or property in consequence of any neglect in safeguarding contract work or on account of any act or omission by the Contractor or Contractor's employees, or from any claims or amounts arising from violation of any law, bylaw, ordinance, regulation or decree. The bidder also agrees that this clause shall include claims involving infringement of patent or copyright.

FF. REFERENCES: All bidders shall include with their Response Form a list of current references for whom comparable work has been performed or to whom comparable goods have been provided. A separate attachment has been provided and must be completed entirely and returned with the bid. Failure to include Reference Form may be ample cause for rejection of bid as non-responsive.

GG. FEDERAL/STATE LAWS AND COUNTY ORDINANCES: Any and all Federal and Commonwealth of Virginia Laws and County Ordinances that are not referenced or stated in the County's General Terms and Conditions shall apply to all contracts/orders.

HH. ANTITRUST: By entering into a contract, the contractor conveys, sells, assigns, and transfers to the County of Clarke all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchases or acquired by the County of Clarke under said contract.

II. DEFAULT: In case of failure to deliver goods or services in accordance with the contract terms and conditions, the County of Clarke, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies that the County may have.

JJ. TYPES OF CONTRACT CLAUSES THAT THE COUNTY SHALL ATTEMPT TO REMOVE FROM VENDOR CONTRACTS. Some, but not all, examples of clauses that may delay or stop a contract from being signed are shown below:

- a. The County shall attempt to remove late fee clauses.

- b. The County shall attempt to remove one-time fee clauses, such as administrative, restocking, and documentation fees.
- c. The County shall attempt to remove clauses involving the adjustment of payments due on a fixed-price contract (without prior County approval).
- d. The County shall attempt to remove clauses that provide the vendor with an automatic renewal of a contract unless County notification is provided within a particular time frame.
- e. The County shall attempt to remove clauses where the County is asked to reimburse a vendor for its expenses to refurbish equipment or materials that have been leased by the County to ensure that the vendor can resell or release the item.
- f. The County shall attempt to remove clauses where the County is asked to provide a security deposit.
- g. The County shall attempt to remove any clauses that disclaim warranties.
- h. The County shall attempt to remove any clauses that put time constraints on the County's right to file legal action.
- i. The County shall attempt to remove indemnity clauses from all contracts. If the complete removal of an indemnity clause can not be agreed upon, the County shall ensure that the maximum amount of liability is satisfactory. The County also may attempt to include its own indemnity clause in which the County's maximum amount of liability is clearly stated.
- j. The Clarke County Treasurer must approve any contract that allows a vendor to directly debit/charge the County's bank account.
- k. All Court proceedings shall be held in the Commonwealth of Virginia.

When a specific contract clause can not be agreed upon, the County reserves the right to end negotiations with the respective vendor and begin negotiations with another vendor.

KK. SEVERABILITY OF CONTRACT: In the event that any provision shall be adjudged or decreed to be invalid, such ruling shall not invalidate the entire Agreement but shall pertain only to the provision in question and the remaining provisions shall continue to be valid, binding and in full force and effect.

LL. The County reserves the right to waive or amend any of its General Terms and Conditions if the Purchasing Agent and/or Joint Administrative Board deem it to be in the best interest of the County.

END OF GENERAL TERMS AND CONDITIONS
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